## APPENDIX III.

DECLARATION OF FINANCIAL SUCCESS

## **DECLARATION OF C. MITCH MEANS**

## I, C. Mitch Means, hereby declare:

- 1. My home address is 5011 Saddle Dr., Needville, Texas 77461;
- 2. I became an employee of Baker Petrolite in 1998;
- 3. I became Manger of Chemical Automation Systems in 2000;
- 4. I am aware of the sales of our SENTRY SYSTEMS, which are devices incorporating the invention disclosed in U.S. Patent Application No. 09/699,018;
- 5. As of the present date, we have 48 such units in operation at customer locations;
- 6. The retail value of those devices is \$256,000.00;
- 7. Each of these devices handles the injection of an average of approximately \$1,000,000.00 worth of additives each year;
- 8. We have proposals out for the sale of approximately 100 more such units;
- 9. I further declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under section 1001 of Title 18 of the United States Code, and that such willful false statements may jeopardize the validity of the application or any registration resulting therefrom.

Signed:

C. Mitch Means

Date: 9-10-02